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Abu Dhabi, UAE

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05 July, 2001

Qualified Client relation executive with extensive background in advanced management processes. Utilizes superior communication skills to build meaningful, trusting relationship that exceeds client demands. Highly skilled and outstanding team leadership abilities to meet targets consistently.

EDUCATION

HIGHER SECONDARY

AKG SMARAKA GOV. HSS

2019

Courses

 COMMERCE WITH COMPUTER APPLICATION

BACHELOR'S DEGREE

GOV. BRENNEN COLLEGE

2023

Courses

 BA. PHILOSOPHY AND PSYCHOLOGY AS COMPLEMENTARY

SKILLS

ADMINISTRATIVE SUPPORT

PROBLEM SOLVING

MARKETING

ANALYTICAL AND CRITICAL THINKING

COMMUNICATION SKILLS

EMOTIONAL INTELLIGENCE

PUBLIC SPEAKING

MULTILINGUAL

CALM UNDER PRESSURE

WORK EXPERIENCE

CLIENT RELATIONS EXECUTIVE

CANNANORE CHRONICLE

2023 - 2014 INDIA

- Achievements/Tasks
- Managed Client interctions to ensure satisfaction to their needs while building lasting relationships.
- Successfully achieved revenue targets by actively seeking new business opportunities and closing sales deals.
- Exceed client expectations b delivering exceptional service throughout the sales cycle.
- Created engaging proposals to showcase the value of advertising and sponsorship opportunities at Cannanore chronicle.
- Identified opportunities for growth within the industry through research.
- Maximized the delivery o measurable results by overseeing ad camping management

LANGUAGES

ENGLISH

Native or Bilingual Proficiency HINDI

Native or Bilingual Proficiency

MALAYALAM

Native or Bilingual Proficiency **TAMIL**

Limited Working Proficiency

INTERESTS

PSYCHOLOGY

WRITING

READING

SOCIAL ACTIVITIES

SPORTS